



Rock Solid Legacy



“Over the past 100 years, Austin Bank continues to stand tall as a strong, stable financial institution—rock solid since 1900. Our legacy has been the result of many years of hard work, adherence to our founding principles of honor and integrity, prudent decision-making, and our dedication to East Texas. Our actions have always been in the best long-term interests of our customers, our employees and our shareholders. Thank you for your trust and loyalty. We value the confidence you have placed in us, and look forward to serving you for many years to come.”

Jeff Austin, Jr., Chairman of the Board



Jeff Austin, Jr., Chairman of the Board

PASSIONATE ABOUT PEOPLE

2009 HIGHLIGHTS

In 2009, Austin Bank continued to offer products and services focused on building strong customer relationships while delivering the latest technology and convenience.

- ★ Deposit cut-off times were extended. If the bank is open, the deposit is credited that same day.
- ★ We continued to improve Online Banking with our interactive website.
- ★ By installing encryption software, email security was improved.
- ★ The bank focused on small businesses, crucial to our East Texas economy, to fortify relationships and offer assistance, tools and resources.
- ★ **Austin Bank Rewards** were introduced as a way of saying ‘Thank you’ to loyal customers for debit card use.



Jeff Austin, III, Vice Chairman of the Board

“The people of Austin Bank have always been, and will always be, our greatest strength. We appreciate their commitment to the Bank’s success and to providing the best possible service to our customers. We are humbled by the time and financial resources they give in partnership with the Bank to support the East Texas communities we serve. I thank all of them sincerely for their professionalism, and for their continued commitment to our clients and to each other.”

Jeff Austin, III, Vice Chairman of the Board



Austin Bank receives ‘2010 Best Companies to Work for in Texas’ Award

- ★ Named as one of the “Best Companies to Work For in Texas” in 2009 and 2010
- ★ 2009 Service Awards totaled 515 years of dedicated employee tenure, led by Jeff Austin, Jr.’s 50 years of service



2009 Community Involvement Recipient
Billie Mims, VP / Community Lender, Kilgore, honored for her work with the Kilgore Unit of the Boys and Girls Club of Gregg County. Mims is a charter member of the club's Kilgore Unit Advisory Council.



2009 Community Involvement Recipient
Janis Adams, CSR, Jacksonville, recognized for her work with the Jacksonville Kiwanis Club and its programs that assist the children of Cherokee County.



Investing in the future

Austin Bank continues to make a difference in the communities we serve at a time when the need is so great.

- Scholarship donations of \$35,500 were awarded to 31 East Texas graduating seniors in 2009 with \$133,000 in scholarships donated since 2005.
- Austin Bank Community Involvement Awards in the amount of \$4,000 honored four bank employees for volunteer work and their community service organization.
- More than \$300,000 in contributions, both monetary and in-kind-sponsorships, in direct support of local education, the arts, literacy, health, and housing needs.
- Austin Bank employees completed over 10,000 hours of training.
- National certification was awarded to two bank officers for accreditation in their fields.
- Fifteen employees graduated from the Bank's 2009 Leadership Class.



2009 Community Involvement Recipient
Kelli Jester, Asst. Item Processing Manager, Longview Greggton, recognized for her work with the American Cancer Society Relay for Life.



2009 Community Involvement Recipient
Natalie Lynch, Location President, Longview Loop, honored for her work with the Junior League of Longview. She has been an active member for four years and currently serves as Treasurer.



ROCK SOLID Financial Performance

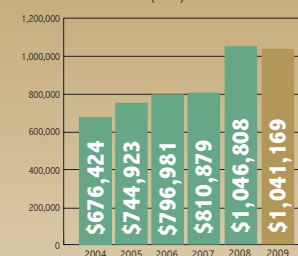
Austin Bank exhibited another year of strong financial performance despite current market conditions. Well capitalized, the Bank's assets were funded by core deposits. Furthering solidifying the Bank's performance is the depth of experience and stability of staff, low employee turnover and improved technology.

Austin Bank, Texas NA Consolidated Balance Sheets

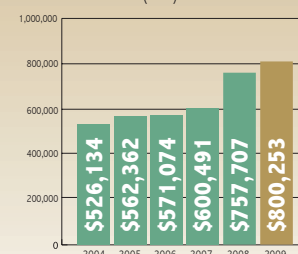
December 31, 2009 and 2008

	<u>2009</u>	<u>2008</u>
ASSETS		
Cash and balances due from banks	\$ 36,546,000	\$ 32,924,000
Securities available for sale	124,586,000	155,716,000
Federal funds sold	0	15,100,000
Net loans	791,768,000	757,707,000
Other assets	88,269,000	85,361,000
TOTAL ASSETS	\$ 1,041,169,000	\$ 1,046,808,000
LIABILITIES AND STOCKHOLDER'S EQUITY		
Non-interest bearing deposits	\$ 226,204,000	\$ 238,967,000
Interest bearing deposits	678,780,000	673,952,000
Total deposits	904,984,000	912,919,000
Securities sold under agreements to repurchase	10,898,000	19,974,000
Other liabilities	18,560,000	17,538,000
Total liabilities	934,442,000	950,431,000
Total stockholder's equity	106,727,000	96,377,000
TOTAL LIABILITIES AND EQUITY	\$ 1,041,169,000	\$ 1,046,808,000

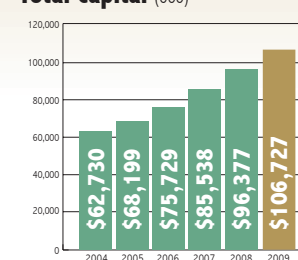
Total Assets (000)



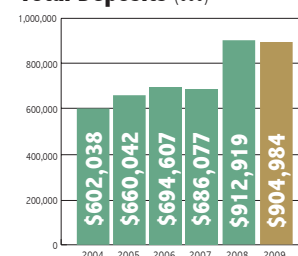
Total Loans (000)



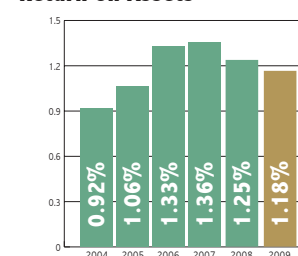
Total Capital (000)



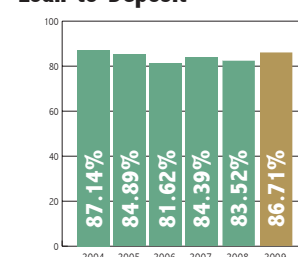
Total Deposits (000)



Return on Assets



Loan-to-Deposit



Dedicated Leadership Austin Bank Executive Team



Jeff Austin, Jr.
Chairman of the Board



Jeff Austin, III
Vice Chairman of the Board



John P. Williams
President/CEO



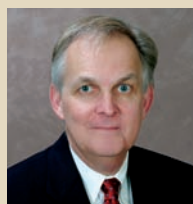
Sissy Austin
Senior Executive Vice President



Glenn Bass
Senior Executive Vice President



Larry Bolton
Senior Executive Vice President



Keith Chambers
Senior Executive Vice President/CFO

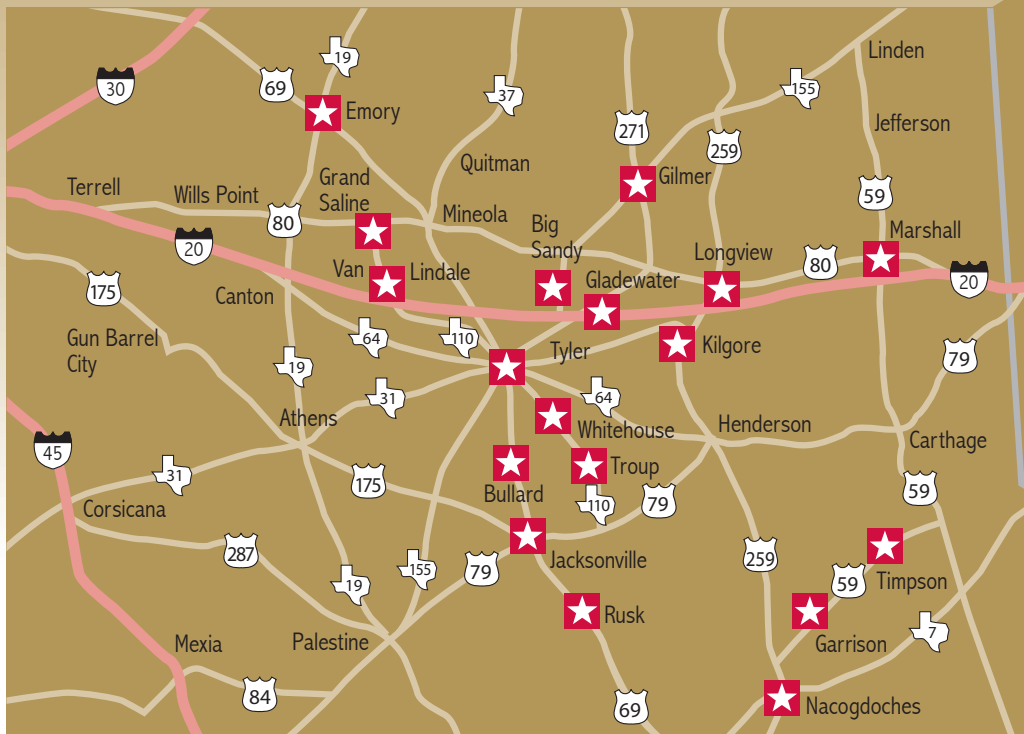


Billy Mullins
Senior Executive Vice President



Exceptional Service and Convenience

The Bank of Choice for East Texas proudly serves 27 convenient locations in 18 cities and 9 counties.



Banking & ATM Locations

- Big Sandy
- Bullard
- Emory
- Garrison
- Gilmer
- Gladewater
- Grand Saline
- Jacksonville (2)*
- Kilgore
- Longview (5)*
- Marshall
- Nacogdoches
- Rusk
- Timpson
- Troup
- Tyler (5)*
- Van
- Whitehouse

*Multiple banking locations

Austin Bank Directors

Jeff Austin, Jr. - Chairman	Barry Hughes	Marion Dinger*
Jeff Austin, III - Vice Chairman	Ron Jurenka*	J. N. Grimes*
John P. Williams - President/CEO	Ronny E. Lee	C. S. (Buddy) Hinton, Jr.*
Sissy Austin - Sr. EVP	Michael Austin Neill	William M. Holland*
E. Glenn Bass - Sr. EVP*	Robert Nichols	Lowell Holloway*
Larry Bolton - Sr. EVP	Joe H. Sharp, Jr.	Bryant Langford*
Keith Chambers - Sr. EVP - CFO	Eddie Smith	Jason Petersen*
Billy Mullins - Sr. EVP	J. W. Sparkman	Herbert Riley*
Gene Brumbelow	J. E. Brown*	Brenda Sharp*
Jane Austin Chapman	Todd Burton*	Joe Terrell*
Glen Hamilton	Charles Creed*	Harry Tilley*
C. L. Hopson II	Don Dacus*	Rick Waldrop*

*Advisory Directors

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903-541-2086 (fax)
- Parent Company:** Austin Bancorp, Inc.
- Date founded:** 1900
- For information:** customercare@austinbank.com
- Contact:** Patty Steelman; CFMP, VP/Director of Marketing
903-871-2519
psteelman@austinbank.com

Affiliations and Awards:

Member of:
TexasBankersAssociation
One Industry. One Vision. One Voice.

Member FDIC
www.FDIC.gov

Better Business Bureau
of Central East Texas
2006 Torch Award Recipient



East Texas Owned • East Texas Based
www.austinbank.com